AMTECH.

AMTECH AI, Dalton, Pennsylvania. Pre-seed, 2026. Benjamin Palaskas, founder.

A platform for creating, running and managing AI employees.

WHAT IT IS

Each AI employee is a persistent team of AI agents that does a business's real work across its tools, files, systems and customers, instead of answering questions. It lives on a computer of its own, with the business's records, memory and schedules. The owner talks to one agent, which starts each job in its own working session and runs several at once. Between them they browse, research, write code, make documents, pictures and video, send invoices, and keep working after the owner closes the app.

AGENCY INSIDE, AUTHORITY OUTSIDE

The agents are free to work however they need to inside their own computer. Anything that leaves it, such as a message to a customer, a published page or a payment, waits for a person the business has authorized, and code the agents cannot argue with decides who may approve and who may spend.

WHO IT IS FOR

First, the businesses I have been building for: service businesses and others turning over $1 million to $10 million a year, where a well-configured team of agents can run essentially everything and only the physical work needs a person. And the new ones: since early 2025, applications for one-person companies are up more than 20% while companies that plan to hire are flat (Nasdaq, from Census data), people whose idea needed an employee or two to run.

THE DEALS

In October four businesses signed.

- A Ventura County service company signed for 8% of all its revenue. Its employee does everything in the business except the physical work.
- A Houston moving company signed at $1,200 to set up, then usage. Its employee is being set up to run the whole business.
- A Pennsylvania festival organizer signed at $1,200 plus 10% of all the money the festival raises.
- A crypto trading desk signed at $1,200 to set up, then usage, for an employee built for trading.

HOW IT MAKES MONEY

What AMTECH sells is not a software seat. It is a growing share of the work businesses now pay employees, contractors, agencies and outsourced services to do. The terms differ on purpose: setup and usage at about an 85% margin, a share of revenue, results-based pricing and monthly plans run side by side, and every request the agents make goes through AMTECH's own meter, so the data will show which one owners keep.

WHAT IS UNDER IT

I built the platform every employee runs on: each business's own records, kept current by its employee; authority in code over who may approve work and spend money; a gateway that meters every request and sends it to the best model from any lab; and a factory that builds employees from one standard and hands them out live, so a visitor to amtechai.com/contractors gets a working employee at the first word. The agents run on Hermes, the open-source agent runtime. What a competitor cannot buy is what each employee learns about its own business, and that grows with every job.

WHY NOW

This fall the largest companies in AI bet on agents that do real work. Avoca, AI for home-service trades, was valued at $1 billion in April, and Hone raised a seed at a reported $285 million in October. Meta launched Muse for Small Business and xAI launched Grok Team Bots. The labs serve companies by sending engineers in: Anthropic's new services firm says mid-sized companies "lack the in-house resources to build and run frontier deployments", and OpenAI built a Deployment Company on the same model. An engineer per company will never pay for itself at a small business, and America has 36.2 million of them, with almost half of its private-sector jobs. AMTECH turns that work into a product.

WHERE IT GOES

Next, several employees working together for one business; then employees trusted with money inside limits the owner sets; and in time, a way for anyone to start and run a business with a team of agents behind them. Every step is the same platform, with more agents doing more of the work.

THE FOUNDER

I built the platform alone in 54 days, and I run AMTECH with AI agents; AMTECH runs its own business on one of its employees. I already work full time on AMTECH, about 40 hours a week beside a part-time job, and when we raise I will commit every second of my life to it.

THE RAISE

$600,000 on a post-money SAFE at a $6 million cap. It pays for the computers and the AI the employees run on, free trials, getting owners to the page, and a reserve. I run the meetings and the go-to-market myself with AI agents, so the money goes to the work. At the end of eighteen months any owner who finds a page can sign up without me.

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ben@amtechai.com · 805-886-9173 · amtechai.com/investors