AMTECH. Financials and cap table

AMTECH AI LLC · DALTON, PA · PREPARED 2026-10-17 · COMPANION TO THE DECK AND THE ONE PAGE AT AMTECHAI.COM/INVESTORS

The deals, October 2026

The platform's first line of code was written on August 24, 2026. Four deals were signed in October, each on its own terms. The price shape is a setup fee, then usage; two deals add a share of what the business earns.

Business	Terms	Status
A Ventura County service company	8% of all its revenue. The employee does everything except the physical work.	Signed
A Houston moving company	$1,200 setup, then usage. Being set up to run the whole business.	Signed
A Pennsylvania festival organizer	$1,200 for the employee, plus 10% of all the money the festival raises.	In use since Oct 8
A crypto trading desk	$1,200 setup, then usage.	Signed

Clients are named by kind until each gives permission. Before the platform, the founder built websites and systems for paying clients in Pennsylvania, California and Texas; that was freelance work and is not counted as AMTECH revenue. AMTECH has run its own business on one of its employees since August.

What it costs to run an employee, measured

Every model call runs through AMTECH's own gateway, which meters cost and price per call. Cost is read from that ledger (7,428 calls to 2026-10-17): typical employee work costs about 5 cents an hour in model calls; the busiest continuous stretch on record cost 46 cents an hour. The basis below is an employee working 3 hours a day, 5 days a week, with a few scheduled jobs.

Per employee, per month	Typical	Worst case
Working time, 65 hours of model calls	$3.25	$29.90
Scheduled jobs, about 77 runs	$1.00	$3.85
Pictures and video allowance	$5.00	$10.00
Its computer, storage and backups	$5.00	$5.00
Phone number, texts and email	$3.00	$3.00
Cost to serve	**about $17**	**about $52**

Usage is billed today at about an 85% margin on that cost. A flat price of 50 cents per working hour is in test; at that price the 65 hours above bill $32.50 a month. The price of a fixed level of AI capability has been falling 9 to 900 times a year (Epoch AI), so the cost line falls with every model release. AMTECH is in price discovery on purpose: setup plus usage, a flat hourly price, and revenue share run side by side, and the gateway measures each one.

The round

Instrument	Post-money SAFE
Amount	$600,000
Valuation cap	$6,000,000
Dilution at the cap	10%
First close	$400,000
Room to	$650,000

For the round size, Carta's Q2 2026 median post-money cap is $12.5M (rounds of $500k to $999k). The $6M cap sits under it on purpose. The founder sets the final terms.

What the $600,000 does

It pays for the computers and the AI the employees run on, the free trials, getting owners to the page, and the company's running costs, with a reserve. The founder does the meetings and the go-to-market himself with an AI agent, so none of it goes to hiring. At the end of eighteen months any owner who finds a page can sign up without him.

Arithmetic on the terms (not a forecast)

A hundred businesses on the managed terms is $120,000 in setup fees alone, before any usage and before either revenue share. The table below is what the signed terms produce at a given number of businesses, so a reader can do the sum; the counts are inputs, not predictions. Managed usage is taken at the typical cost above billed at an 85% margin (about $115 a month); self-serve at the 50-cent test price (about $32.50 a month). Revenue-share deals are left out because their size depends on the business; one such deal on a busy business is worth many times the average.

Businesses on the platform	**Managed 100 · self-serve 500**	**Managed 300 · self-serve 4,000**	**Managed 800 · self-serve 15,000**
Setup fees, managed ($1,200 each)	**$120,000**	**$360,000**	**$960,000**
Managed usage, a year ($115 a month)	**$138,000**	**$414,000**	**$1,104,000**
Self-serve usage, a year ($32.50 a month)	**$195,000**	**$1,560,000**	**$5,850,000**
A year's revenue at that count, before revenue share	**$453,000**	**$2,334,000**	**$7,914,000**
Cost to serve at that count (typical, $17 a month each)	**$122,400**	**$877,200**	**$3,223,200**

The cost line uses today's measured cost, which falls with every model release; the price lines use today's prices, which are in discovery. Neither is a projection of what the company will do in a year.

Cap table, before the round

Holder	**Interest**
Benjamin Palaskas, founder	**100%**

AMTECH AI LLC is a Pennsylvania LLC wholly owned by its founder: no prior investors, notes or SAFEs. Any change of company structure a deal needs is handled when that deal needs it.